



S.C. CONTED S.A.

Confecții textile

Str. 1 Decembrie 1918 nr. 8, Dorohoi, jud. Botoșani, Cod poștal: 715200, România
 C.I.F.: RO 622445, Nr. ORC: J07/107/1991, TEL/FAX: 0231610064/0231610026
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Synthesis report on the economic and financial indicators

1. Financial position - lei

	30.09.2017	30.09.2016	% Elements in total assets / total liabilities 2017	% Elements in total assets / total liabilities 2016	% 2017/ 2016
I. Total assets(TA) from which:	11,510,856	11,427,586	100	100.00	0.73
1. Fixed assets from which:	5,338,067	4,165,446	46.37	36.45	28.15
1.1. lands	855,900	842,140	7.44	7.37	1.63
1.2.constructions	3,284,294	2,156,082	28.53	18.87	52.33
1.3. real estate investment	120,287	37,342	1.04	0.32	222.12
1.4. other fixed assets	1,077,586	1,129,882	9.36	9.89	- 4.63
2. Current assets from which:	6,126,001	7,239,803	53.22	63.35	- 15.38
2.1. stocks	1,332,386	1,339,152	11.58	11.72	- 0.51
2.2. liabilities	2,857,212	2,256,020	24.82	19.74	26.65
2.3. cash register and bank accounts	1,936,403	3,644,631	16.82	31.89	- 46.87
3. Other assets	46,788	22,337	0.41	0.20	109.46
II. Total liabilities (TP) from which:	11,510,856	11,427,586	100	100.00	0.73
1.Total debts from which:	1,391,284	1,528,525	12.09	13.37	- 8.98
1.1. with payment under one year	1,099,906	1,476,957	9.56	12.92	- 25.53
1.2. with payment longer than one year	263,867	51,568	2.29	0.45	411.69
1.3. Provisions for employee benefits	27,511	-	0,24	-	-
3. Equity	10,119,572	9,899,061	87.91	86.62	2.23

From the comparative analysis of the balance sheet items, it was noticed a increase by 28.15% of the fixed assets and a decrease of the current assets by 15.38% compared to 2016. The weight of debt in total assets was only 12.09% period in which equity oscillated between 86.62% and 87.91% of total assets.

2. The overall result is the following:

- lei				
Current no.	Overall result elements	30.09.2017	30.09.2016	2017/2016 (%)
1.	Total income	11,060,923	13,102,827	- 15.58
1.1.	Exploitation income, from which	11,252,469	13,077,386	- 13.95
1.1.1.	Sales income - turnover	11,046,858	14,109,468	- 21.71
1.2.	Financial income	31,199	25,441	22.63
2.	Total expenses	11,252,469	12,085,138	- 6.89
2.1.	Exploitation expenses, from which:	11,219,107	12,008,810	- 6.58
2.1.1.	Expenses related to raw materials and materials	893,003	882,139	1.23



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2.1.2.	External expenses related to energy and water consumption	698,986	846,233	- 17.40
2.1.3.	Expenses related to staff	9,134,383	9,604,964	- 4.90
2.1.4.	Expenses with amortization	349,623	245,269	42.55
2.1.5.	Other exploitation expenses	372,686	430,205	- 13.37
2.1.6.	Adjustments for provisions	(229,574)	-	-
	Expenses	-	-	-
	incomes	229,574	-	-
2.2.	Financial expenses	33,362	76,328	- 56.29
3.	Gross profit/loss (1-2) from which:	(191,546)	1,017,689	-
3.1.	Exploitation profit/loss	(189,383)	1,068,576	-
3.2.	Financial activity loss	(2,163)	(50,887)	-
4	Net profit/loss	(191,546)	857,425	-

From the analysis of the above mentioned information, we notice a decrease by 21.71% turnover a decrease by 15.58% in the income, as against 2016.

The categories of expenditure, expenses with amortization that increased by 42.55% compared to the same period last year.

3. Cash – Flow

At the end of the period, the cash has a decrease by 854,149 lei, compared to the beginning of the reporting period. The net cash on September 30th, 2017 is recording a decrease to the amount of 1,708,228 lei (46.87%), compared to the same period of the previous year.

- lei

	30.09.2017	30.09.2016
Net cash from the exploitation activities	(649,257)	1,731,451
Net cash from the investment activities	(3,749)	(86,283)
Net cash from the financing activities	(201,143)	(1,099,835)
Net increase /decrease of cash and cash equivalent	(854,149)	545,333
Cash and cash equivalent at the beginning of the period	2,790,552	3,099,298
Cash and cash equivalent at the end of the period	1,936,403	3,644,631

4. The overall result for the third quarter are as follow:

- lei

Current no.	Overall result elements	Trim. III 2017	Trim. III 2016	2017/2016 (%)
1.	Total income	3,693,934	4,388,259	- 15.82
1.1.	Exploitation income, from which	3,679,543	4,385,356	- 16.09
1.1.1.	Sales income - turnover	4,006,896	4,722,600	- 15.15
1.2.	Financial income	14,391	2,903	395.73
2.	Total expenses	3,805,680	4,043,018	- 5.87
2.1.	Exploitation expenses, from which:	3,731,643	4,018,265	- 7.13
2.1.1.	Expenses related to raw materials and materials	318,298	289,804	- 9.83
2.1.2.	External expenses related to energy and water consumption	205,941	271,104	- 24.04
2.1.3.	Expenses related to staff	3,057,664	3,267,345	- 6.42
2.1.4.	Expenses with amortization	107,229	80,911	32.53
2.1.5.	Other exploitation expenses	138,624	109,101	27.06



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2.1.6.	Adjustments for provisions	(26,113)	-	-
	Expenses	-	-	-
	Incomes	26,113	-	-
2.2.	Financial expenses	4,037	24,753	- 83.69
3.	Gross profit/loss (1-2) from which:	(111,746)	345,241	-
3.1.	Exploitation profit/loss	(122,100)	367,091	-
3.2.	Financial activity profit	10,354	21,850	-
4	Net profit/loss	(111,746)	285,954	-

General Manager,
Ec. Manuel Popa

Chief Economic Office,
Ec. Mihai Elena

Chairman of the Board of Directors,
Eng. Manole Popa



