



**S.C. CONTED S.A.**

**Confecții textile**

**Str. 1 Decembrie 1918 nr. 8, Dorohoi, jud. Botoșani, Cod poștal: 715200, România**  
**C.I.F.: RO 622445, Nr. ORC: J07/107/1991, TEL/FAX: 0231610064/0231610026**  
**[www.conted.ro](http://www.conted.ro), e-mail: [secretariat@conted.ro](mailto:secretariat@conted.ro)**

**QUARTERLY REPORT  
CORRESPONDING TO THE 1ST QUARTER OF 2017**

**A. Concluded in accordance with the provisions of Regulation A.S.F. no. 1/2006 regarding the issuers and security operations**

Report date: 15.05.2017

Name of the company: S.C. CONTED S.A.

The registered office: Dorohoi, str. 1 Decembrie no. 8, Botosani County

Registered at the Trade Register Office: J07/107/1991

Sole Registration Code: RO 622445

NACE code: 1413 - Manufacture of other outerwear

Subscribed and paid-up share capital: 2 284 360.06 RON

Regulated market for the trading: Bucharest Stock Exchange – Standard Category

CNTE trading symbol

**Overview of the important events that happened during the relevant term and their impact on the issuer's financial statement.**

During the relevant term, important events that affect the financial situation of the company occurred.

In accordance with legal provisions and the articles of incorporation, within the Board of Directors meeting from 06.02.2017, it was approved the convening of the Ordinary General Meeting of Shareholders for the closing of the financial year 2016, which has carried out its work on the date of first convening from 18.03.2017 with a 62.09% presence from all the shareholders and approved by the unanimous represented vote, all the decisions proposed by the Board of Directors.

The data concerning the conduct of the Ordinary General Meeting of Shareholders were presented in the current Report submitted to the Financial Supervisory Authority and the Bucharest Stock Exchange and published on the company website on 20.03.2017.

Within the meeting of the Board of Directors from 24.04.2017, the Board of Directors members analyzed the financial year result registered on 31.03.2017, appreciated the work done by the General Manager and approved the individual interim financial statements prepared in accordance with the International Financial Reporting Standards adopted by the European Union under the Ministry of Finance Order No. 2844 of 12.12.2016.

The textile garments ensured during the analyzed term a turnover of 4,249,142 lei, 1,570,641 lei smaller than the result registered during the same period of the last year 2016.

In its structure, the turnover was mainly accomplished by the sale of its own production, on 99% rate, the value of export sales representing 18.63%, and domestic sales value represent of 81.37% of the turnover.

During January - March, 2017, the activity developed by S.C. CONTED S.A. ended with a gross profit amounting 290,453 lei, decreasing by 43.54 % than the same period of the last year, when a gross profit amounting 514,444 lei was registered.

- The net turnover registered on 31.03.2017 is 4,249,142 lei, 26.99% smaller than the same period of the previous year, when the amount of 5,819,783 lei was registered.
- *The total volume of incomes* on 31.03.2017 was 4,068,811 lei, representing a decrease of 13.51% compared to the total incomes obtained during the same period of 2016, amounting 4,704,412 lei.
- *The total volume of expenses* is 3,778,358 lei, meaning a decrease of 9.82% compared to the same period of 2016 year, when the amount of 4,189,968 lei was registered.



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- *The exploitation incomes*, amounting 4,059,788 lei decreased on 31.03.2017 by 13.54% compared to the same period of the previous year, when we registered 4,695,749 lei, and the *exploitation expenses* amounting 3,760,439 lei decreased by 9.44% compared to 31.03.2016 when they amounted 4,152,652 lei.
- The exploitation activity finished by a gross profit amounting 299,349 lei, despite the same period of 2016 year, finished by a gross profit of 543,097 lei. From the total of exploitation incomes, the highest rate represents the sold production, and, with respect to the exploitation incomes, the highest rate represents the expense for the staff, amounting 3,137,809 lei, representing 83.44% of the total of exploitation expenses.
- *The expenses for the staff*, amounting 3,137,809 lei, decreased by 1.12%, compared to the same period of the previous year, representing 73.85% of the turnover.
- *The financial incomes* amounting 9,023 lei result by the interest incomes and income from exchange rate differences.
- *The financial expenses* amount 17,919 lei and result by other financial expenses (adverse rate of exchange differences). Therefore, the financial result is loss the amount 8,896 lei, compared to the same period of the previous year, when we registered is loss amounting 28,653 lei.

The company registers profit by the exploitation activity and loss of financial activity.

On 31.03.2017, was an decrease of the average number of employees was registered, compared to the same period of 2016 year, from 497 to 425 employees.

At the end of the period, the cash has an increase by 529,208 lei, compared to the beginning of the reporting period, due to the net cash deriving from the exploitation activities. The net cash on March 30<sup>th</sup>, 2017 is recording an decrease to the amount of 759,008 lei (18.61%), compared to the same period of the previous year.

### General description of the financial statement and the issuer's performances, corresponding to the reference term

The financial statement and the performances of company, corresponding to the 1st quarter of 2017 are shown by the individual interim financial statements prepared in accordance with the International Financial Reporting Standards adopted by the European Union under the Ministry of Finance Order No. 2844 of 12.12.2016 the non-audited.

### B. Economical - financial indicators issued on the 1st quarter of 2017

| Name of indicator                                     | Calculation method  | March 31, 2017 |
|---|---|----------------|
| 1. Current liquidity indicator                        | Current assets/Current debts<br>6,815,972 / 1,512,291           | 4.51           |
| 2. Indebtedness degree indicator                      | Borrowed capital/Own capital x100<br>0 / 10,550,349 x 100       | 0              |
| 3. Debit rotation speed - clients (no. of days)       | Client average sold/Turnover x 90<br>2,622,173 / 4,249,142 x 90 | 55.54          |
| 4. Rotation speed of frozen assets (no. of rotations) | Turnover/Frozen assets<br>4,249,142 / 5,557,910                 | 0.76           |

General Manager,  
Ec. Manuel Popa



Chairman of the Board of Directors,  
Eng. Manole Popa

Chief Economic Office,  
Ec. Mihai Elena